Proposal - Cabinetry, Countertops & Backsplash Tile

RFP Section 12-30-00 Cabinetry & Countertops · Lump sum, itemized by category

PREPARED FOR

Client
Contact name redacted
Address redacted
Phone and email redacted

PROJECT

Project A Office Renovation
Employee Break Room & Maintenance Workspace
Address redacted
Owner's rep: the Owner's management company

PROPOSAL

Date: October 19, 2026
Proposal no.: redacted
Valid: 30 days
From: Axentra Solutions

Scope: Furnish and install. Axentra proposes to furnish and install the cabinetry, countertops and backsplash tile for the kitchenette and the maintenance office workstation, per the RFP bid package, the preliminary cabinet shop drawings C-1/C-2 (09/03/2026), the A-1 concept floor plan (09/02/2026) and Axentra's cabinet and countertop shop drawings rev 1.0 (10/12/2026), for the lump sum below. The price follows the line items of the RFP's Cabinetry & Countertops tab.

Lump sum price

RFP line	Description	Price
12-30-00 · C12	Kitchenette base, wall & storage cabinetry, White Shaker: 6 boxes (B24, SB30, W301224 refrigerator bridge, W2430 microwave cabinet, W3030, W2430). Assembled, installed, adjusted	$2,676
12-30-00 · C13	Refrigerator end panel, dishwasher return panel, fillers and scribes, toe kicks. Sink base, dishwasher and microwave openings	$263
12-30-00 · C14	**ALLOWANCE:** Liberty Mila 5-1/16" satin-nickel pulls P36133C-SN-CP, 25 ea (installation included in C12/C18)	$258
12-30-00 · C15	Commercial-quality concealed hinges and drawer slides	Included
12-30-00 · C16	White 2cm countertops, pencil edge: kitchenette 17.61 SF (top + 4" back and side splash) and workstation 15.94 SF. 1 undermount sink cutout, 2 faucet/accessory holes, 2 cable grommets, concealed support brackets at the knee space. Field templated after the cabinets are installed	$3,333
12-30-00 · C17	MSI white subway 4"x12" backsplash tile, light-gray sealed grout, metal Schluter edge trim: 8.45 SF above the 4" stone splash	$843
12-30-00 · C18	Built-in maintenance workstation, 90"W: 3DB15 drawer bases x2, W3030 uppers x3, toe kick, finish and install (top included in C16)	$2,479
12-30-00 · C19	Additional integrated storage: refrigerator bridge, microwave cabinet and workstation uppers, included in C12/C18	Included
12-30-00 · C20	Cabinet shop drawing submittal: dimensioned plans/elevations of every cabinet, filler, panel, opening, seam and device	$491
Delivery	Delivery of cabinetry to site (countertop delivery included in C16)	$328
Sales tax	Sales tax on materials (local 7.75%; supplier-billed tax on cabinetry)	$271
	TOTAL LUMP SUM: Cabinetry & Countertops (12-30-00)	**$10,942**

Total in words: 10,942 U.S. dollars. Includes overhead, profit, supervision, protection of our work, and the one-year labor and material warranty.

Allowances, tax, delivery and owner-furnished items

Allowances	Cabinet pulls (C14): $258 for 25 Liberty Mila P36133C-SN-CP. Reconciled to the actual cost of the approved quantity.
Sales tax	Included: $271 on materials (cabinetry at the supplier-billed rate; countertop, tile, hardware and brackets at local 7.75%). Labor is not taxed.
Delivery	Included: $328 for cabinetry delivery to the site. Countertop delivery is in C16.
Unit prices / overtime	No overtime is included. All work is done during RFP hours (Mon-Fri 8am-6pm, Sat 9am-5pm). Overtime or after-hours work at the Owner's request is extra.
Owner / GC-furnished	None. Axentra furnishes and installs all cabinetry, countertop, tile, setting materials, Schluter and pull materials in this price. By others and not included: sink (Glacier Bay VU3018A19), faucet, refrigerator, dishwasher, microwave and trim kit, scheduling TV.

Quantity basis (Axentra takeoff, to be field verified)

Area	Cabinet boxes (box count)	Countertop	Backsplash tile
Kitchenette	6: B24, SB30, W301224, W2430 (MW), W3030, W2430	17.61 SF: 82-1/2" x 25-1/2" + 4" splashes; 16.54 LF finished edge; 1 sink cutout, 2 holes	8.45 SF (82-1/2" x 14-3/4"); 2 Schluter terminations
Maintenance office	5: 3DB15 x2, W3030 x3	15.94 SF: 90" x 25-1/2"; 11.75 LF finished edge; 2 grommets	None shown
Total	**11 boxes · 25 pulls**	**33.55 SF · 28.29 LF edge · 0 seams**	**8.45 SF**

Clarifications (open items: please confirm)

- **Countertop color.** The documents conflict: "White 2cm" (RFP email), "Gogo Aurca White 2cm" (RFP tab C16) and "MSI Iced White 2cm" (Renovation Spec Sheet). The price is for a standard-group white 2cm quartz. Please confirm the selection before templating. A premium color group would be priced as a change.
- **Cabinet construction and finish.** The RFP tab calls for a "white wood Shaker finish". The Spec Sheet calls for "White, Shaker Thermofoil, matte, full overlay door with eased edge". The price is for White Shaker cabinetry as submitted. A door sample and finish will be submitted for Owner approval before fabrication. Thermofoil, if required, will be re-priced.
- **Microwave cabinet size.** The drawings show a 24" upper microwave cabinet. Our cabinet supplier does not stock a 24" microwave cabinet (theirs is 30" wide), and a 30" unit will not fit the 82-1/2" upper run without resizing the adjacent uppers. The price includes a 24" wall cabinet modified for the microwave opening. We need the microwave make/model and trim kit before fabrication.
- **Maintenance workstation.** Drawing C-2 describes a 1-1/4" HPL-clad plywood top. The price carries the workstation top in the same 2cm stone as the kitchenette. The drawer bases are set to the 30" desk height shown, and the top is supported at the 60" knee space with concealed brackets.
- **Backsplash.** The price carries a 4" stone back and side splash with tile above, up to the underside of the wall cabinets. Tile to the countertop without a stone splash (about 10.7 SF) can be priced on request. No backsplash is shown at the workstation.
- **Layout.** Preliminary drawing C-1 shows a 9" pull-out end zone and a 9" wall cabinet. Axentra's shop drawings rev 1.0 replace these with fillers and a dishwasher return panel within the same 117" run. The final layout is per the approved shop-drawing submittal.
- **Quantities.** These are measured from the drawings listed. The RFP take-off form was not populated. All dimensions will be field verified before ordering.

Qualifications

- Field verify: all dimensions, wall plumb/level, appliance openings and rough-ins are verified on site after framing and drywall and before ordering. Countertops are templated after the cabinets are installed and secured, with the sink and

faucet on site.

- Door sample approval: a door sample and finish are submitted for Owner approval before fabrication. No substitutions are made without written Owner approval.
- Occupied site: work is done during RFP hours in an occupied residential community. Axentra protects its work area and adjacent finishes and cleans up daily. Access, parking and a staging area are provided by Client.
- Insurance: Commercial General Liability $2,000,000 per occurrence, Commercial Auto $2,000,000 combined single limit, Workers' Compensation as required by California (Employers' Liability $100,000 per accident). Owner and the Owner's management company are named as Additional Insureds.
- Wall blocking and backing for wall cabinets and the workstation are by the framing trade (RFP Framing & Drywall tab).
- Warranty: one year labor and material from substantial completion, plus manufacturer warranties. The contract is subject to mutual review of the Owner's form.

Exclusions

- Flooring of any kind, including base and transitions (RFP Flooring tab).
- Plumbing and electrical: sink, faucet, disposal, supplies and drains, connections, receptacles, circuits, data, lighting and TV mount.
- Demolition, unless shown as Axentra scope. None is included.
- Permits, plan check, inspection fees and engineering.
- Appliances and trim kits, framing/drywall/blocking, painting, wall patching, bonds, overtime, and anything not specifically listed above.

Acceptance

ACCEPTED - CLIENT

Signature _____ Date _____
Name / title

SUBMITTED - AXENTRA

Signature _____ Date _____
axentra-solutions.com · 818-696-3043